

A woman with grey hair, wearing a white lab coat over blue scrubs and clear safety glasses, is focused on her work in a laboratory. She is looking down at a tray of test tubes or vials. The background is a blurred laboratory setting with white equipment.

No matter your  
lab needs —

**We've got  
you covered.**

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Our team of experts is ready to help you implement point-of-care testing or enhance your existing lab with **products and support that meet your practice's unique needs.**

**MCKESSON**

## Is waiting on lab results slowing you down?

Lab tests influence most medical decisions, yet testing is often outsourced, causing delays for providers and patients. We can help you avoid these disruptions with an on-site lab, so you can provide your patients with quick test results and immediate treatment. Plus, point-of-care lab testing can help you grow your practice and improve patient satisfaction.

# 70%

of today's medical decisions depend on lab tests.<sup>1</sup>



## Personalized lab support you can trust

**From product decisions to onboarding and implementation, starting or upgrading your lab can be a challenge.** We're committed to making it easier with customized solutions designed for your practice. With experience from CLIA-waived to high complexity, our dedicated lab experts get to know your practice, gain an understanding of your lab goals and help you find the best path to achieving them. We're with you every step of the way and provide a wide range of support, including:

- **Lab specialty teams** that provide in-depth consulting on lab equipment, supplies and solutions
- **McKesson Lab Implementation Team** that assists with lab setup from start to finish
- **MedSol® Laboratory Consulting Team** provides ongoing lab support from credentialed and licensed consultants

# 49K+

## LAB PRODUCTS

From CLIA-waived tests to complex equipment, you can find what you need to start or enhance your lab.



## Featured articles

### Level-up your lab

#### **Upgrading a CLIA-waived lab to moderately complex**

Upgrading your onsite CLIA-waived lab to a moderately complex lab can help you provide quicker diagnoses and better patient outcomes.

When considering upgrading your lab, it's important for practices to understand the associated costs as well as the clinical and operational benefits of a moderately complex lab. We break down what you need to know in our article, so you can make the best decision for your practice.

[Read the article](#)

### Start your lab

#### **How to run a laboratory: CLIA-waived office-based lab requirements**

CLIA-waived point-of-care labs enable practices to offer convenient on-site testing with a limited amount of training required for staff.

Before starting a point-of-care lab, practices should consider their patient populations, desired patient experience and operational inefficiencies to determine their lab goals. Our article dives deeper into the basics of Clinical Laboratory Improvement Amendments (CLIA), the staffing requirements of running your own lab and how to find the best approach to implementing a new on-site lab.

[Read the article](#)

# Level-up your lab with CLIA non-waived analyzers



 **Abbott**

**Alinity Immunoassay Analyzer**

**Alinity Chemistry Analyzer**

**i-STAT® Chemistry Analyzer**

**Indexor Pre-Analytics**



**Access® 2  
Immunoassay Analyzer**



**Biomerieux VITEK®  
Microbiology Analyzer**



**Biomerieux VIDAS®  
Immunoassay Analyzer**



 **QuidelOrtho™**

**Vitros® 5600 Integrated Chem/IA**



 **SIEMENS  
Healthineers**

**Atellica® CI 1900 Integrated Chem/IA**



 **sysmex**

**XN-L Series Hematology Analyzer**



**Contact your Account  
Manager today to  
learn about special  
offers for the purchase  
of lab equipment.**

# Start your lab with CLIA-waived analyzers



**ID NOW™ Molecular Analyzer**

**Afinion™ 2 Diabetes Management Analyzer**

**Piccolo® Xpress™ Chemistry Analyzer**



**Biomérieux BioFire® SpotFire®**



**Sofia® 2 Fluorescent Immunoassay Analyzer**



**GeneXpert® Xpress Molecular Analyzer**



**Hb 801 System Hemoglobin Analyzer**



**Hemoglobin Analyzer  
McKesson Consult™  
Hb CLIA-waived**



**Urine Analyzer  
McKesson Consult™**



**Veritor™ Plus Immunoassay Analyzer**



**DCA Vantage® Diabetes Management Analyzer**



**Sysmex XW-100™ CLIA-waived**



**Contact your Account Manager today to learn about special offers for the purchase of lab equipment.**

<sup>1</sup>Shudfelt, John, M.D., J.D., M.B.A., FACEP, The Textbook of Urgent Care Management

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