

Orchard[®] Point-of-Care[™]

Improving Your Point-of-Care Testing Program
Through Integration & Efficiency



Orchard[®] Point-of-Care[™]

Offering centralized governance of a comprehensive point-of-care testing (POCT) program across multiple patient testing locations, including improvements in specimen collection, routing, and tracking; device management and integration; and a feature-rich competency module.

Support for Diverse POCT Scenarios

Orchard Point-of-Care is designed with the utmost flexibility and configurability that allows the solution to manage POCT workflows across any type of healthcare organization, including management of overall specimen collection, processing, and tracking procedures.

- Organizes and standardizes POCT activities across multiple locations with a high level of configurability and tools that support diverse workflow scenarios
- Includes facility-based restrictions to keep data private between locations
- Available as a SaaS deployment
- Supports innumerable workflow scenarios (e.g., solicited or unsolicited orders, bedside or near-patient testing, etc.)
- Includes extensive decision-support rule capabilities that ensure adherence to procedures, assist in compliance and billing, and enable error-free result transmission
- Provides superior data mining capabilities for reports that aid informed business decisions



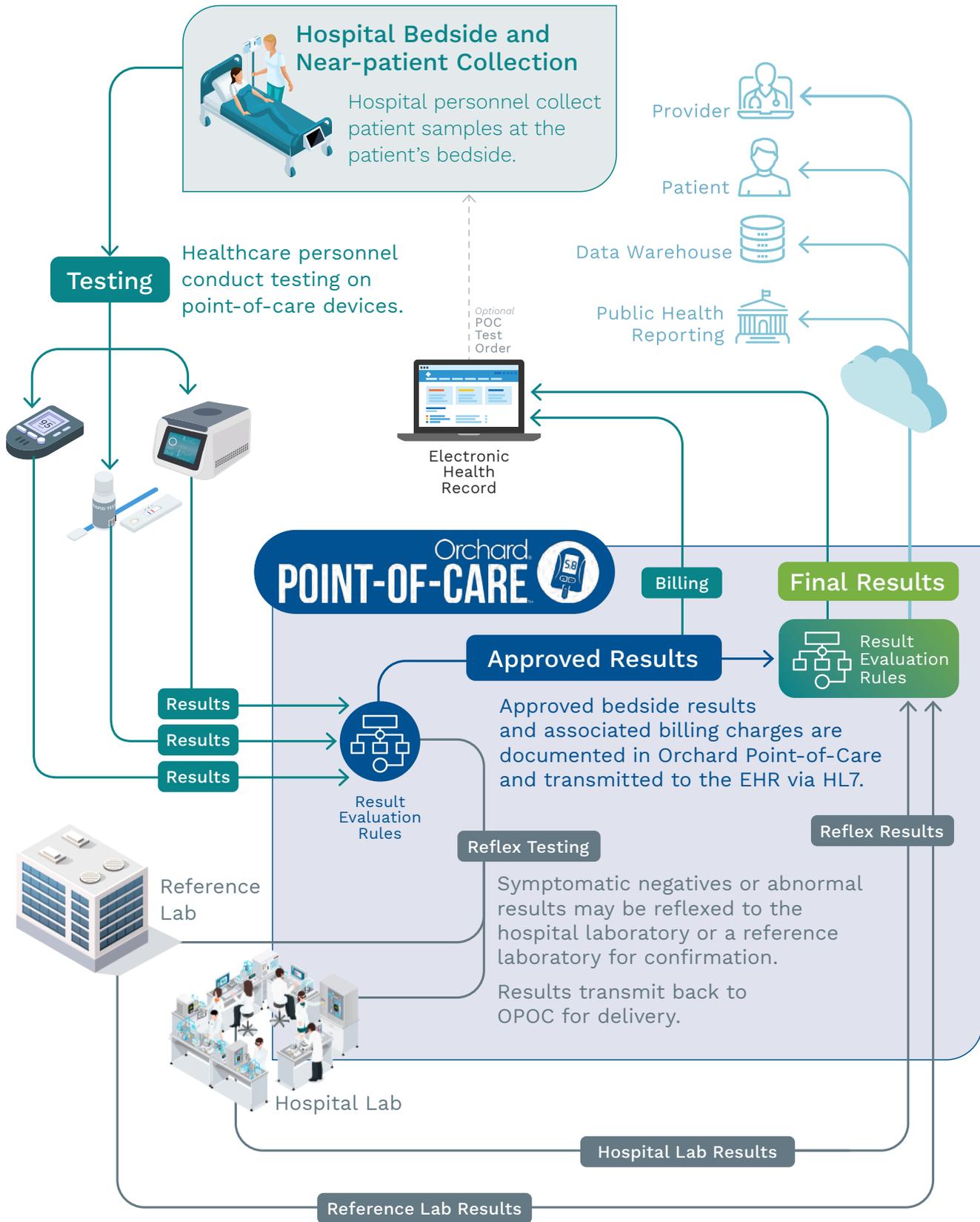
Centralized POCT Management

Orchard Point-of-Care includes built-in tools to help managers track and oversee POCT activities from a central location. These features improve overall ease of management, efficiency, and compliance.

- Includes advanced functionality that allows managers to track their POCT operations (e.g., operators, devices, etc.) across all testing locations
- Provides a comprehensive competency module to track end-user training and certifications that includes integrated quizzing and auto-recertification
- Supports the ability to manually enter all offline or kit tests without a separate module
- Offers extensive decision-support rule capabilities that ensure adherence to procedures, assist in compliance and billing, and enable error-free result transmission (e.g., route specimens, auto-verifications, etc.)
- Provides real-time dashboard display for an overview of organization-wide POCT activities
- Provides user-friendly, personalized end-user options



Orchard Point-of-Care Data Flow



Improve POCT Return on Investment

Orchard Point-of-Care includes tools and connectivity that support both fee-for-service and value-based billing models to ensure POCT are properly billed and reimbursements are maximized.

- Offers superior connectivity that enables rapid implementation of new interfaces and timely result delivery to speed patient diagnosis and treatment
- Includes vendor-agnostic device connectivity that includes the ability to rapidly add new device interfaces without disruption
- Integrates POCT results in the EHR with patient safety and built-in adherence to compliance
- Enables inclusion of electronically captured POCT data in analytics projects and population health management initiatives—adding value to the business and improving population health
- Provides billing integration and decision-support rules that help ensure complete and accurate billing capture
- Includes EHR integration and decision-support rules that allow capture of CPT II Codes to close care gaps for value-based contracts.



Full Functionality Across Laboratories & Locations

Orchard Point-of-Care is part of an enterprise solution built on a common database and platform that includes clinical, outreach, pathology, and point-of-care. No other solution offers the breadth of functionality that Orchard provides.

- Helps manage and improve processes for facility-wide specimen collection, tracking, and routing, including flexible label printing options
- Includes advanced functionality (e.g., robust certification module, facility-based security restrictions, etc.) that enables enterprise use across healthcare organizations
- Provides the option for comprehensive outreach functionality and oversight

Modules to Extend Your POCT Program's Reach

Orchard Point-of-Care is designed as an integral part Orchard's Enterprise Solutions. With additional modules available to add on to Orchard Point-of-Care, you can extend your point-of-care testing program and provide an elevated level of care to your patients.



Integrated Client Services Support

With the Orchard® Outreach™ Client Services module, client services support tools enable users to provide superior customer support to their laboratory clients.

Orchard Collect: Positive Patient ID (PPID) Collection Solution

For patient bedside specimen collection, Orchard offers Orchard® Collect™, a bedside PPID collection tool that combines use of a tablet, bar code scanner, and wireless printer to organize and confirm accurate laboratory specimen collection. The solution offers a comprehensive, interactive collection list and advanced patient ID safety features to increase efficiency and accuracy.



Competency Module

As an add-on to Orchard Enterprise Lab or Orchard Point-of-Care, the Competency module helps track training and competency evaluations for end users. The module can develop and auto-deliver custom quizzes and checklists to ensure that competency requirements are met and testing is being performed by certified individuals.



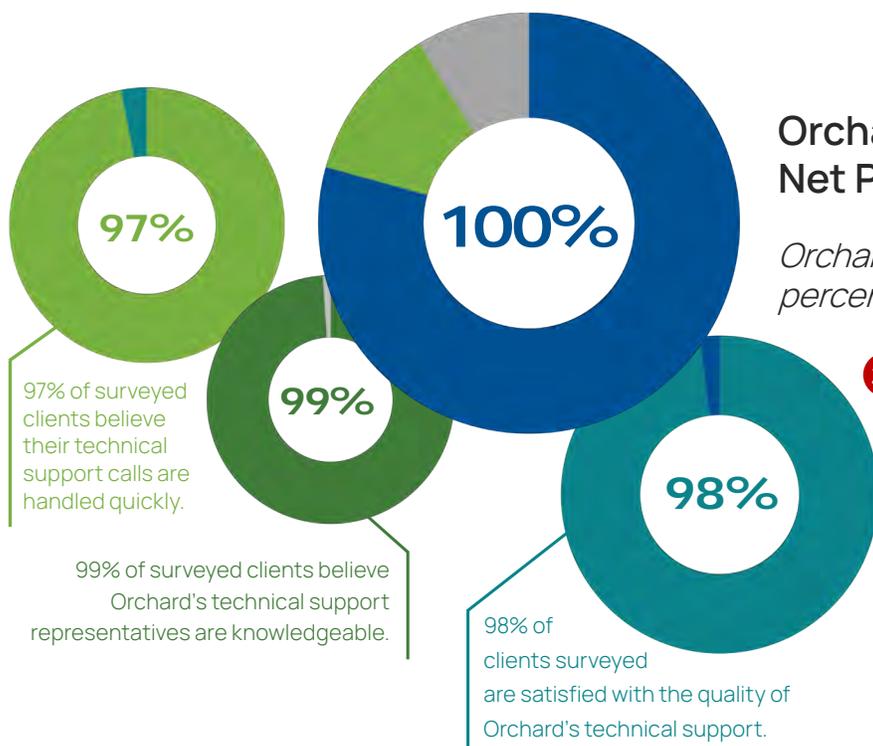
Steadfast Focus on Customers

Throughout years of LIS innovation, Orchard's strategic direction has been driven by our customers, our prospective customers, and the future needs we foresee within the healthcare marketplace. Our products constantly evolve, directed by customer input and feedback. We look to the future in anticipation, developing our software to support the current trends shaping the diagnostic industry and its role in improving patient care.



Superior Support

- One-on-one technical assistance from our highly proficient support team, located in Carmel, Indiana, is available 24/7/365.
- Several levels of support are available allowing users to select their best-suited option.
- System Administration training is available to help keep your products running at maximum efficiency.
- Software upgrades are included as a part of all of our support options.



Orchard Software Net Promoter Score (NPS)

Orchard Software scores in the **100th** percentile of the Software Industry NPS.



The Software Industry NPS benchmarks range from a low of 28 to a high of 55, with the average software vendor ranking around 40. Orchard Software maintains a Net Promoter Score of 71. This score comprises:

- 79.3 % Promoters (score 9-10) are loyal enthusiasts
- 12 % Passives (score 7-8) are satisfied but unenthusiastic customers
- 8.7% Detractors (score 0-6)

We're eager to partner with you on your ongoing mission to elevate patient care.

Give us a call today to find out how Orchard's solutions and services can increase the value to your patient community.

A “Must Read” for Healthcare Leaders

As a laboratory industry thought leader, Orchard offers a white paper series featuring the latest industry-related topics to keep our readers up to date.

Download our informative white papers at
www.orchardsoft.com/whitepapers.



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