



Urgent Care



When care can't wait

Products, services and support
for urgent care centers

MCKESSON

When care can't wait, **count on McKesson** to deliver the products, support and services you need **to help keep your urgent care center thriving.**

Throughout this book, text in light blue is a **clickable hyperlink**



With more than 10,000¹ locations across the U.S., urgent care centers continue to be a go-to source for convenient, quick and cost-effective care. Patients appreciate the ability to walk in or schedule same-day appointments and receive the medical evaluations, diagnosis and treatment they need into the evening hours and on weekends.

McKesson currently serves over 50% of all U.S.-based urgent care centers. With comprehensive offerings of both national and McKesson brand options in equipment and medical surgical supplies, a team of dedicated and experienced sales representatives, and a wide selection of services, we're positioned to support your needs.

Our one-stop shopping and fast, reliable delivery of the products you need to help diagnose and treat your patients, as well as our technology, partners and solutions, can help you save time and resources so you can focus on what matters most – your patients.

Point-of-care testing
when every second counts**2**

Diagnose and treat
your patients when they need it most.....**3**

Equipment and supplies.....**4**

Supply chain management
solutions you can count on**5**

Financial and business
performance support.....**6**

Clinical and administrative
support for your staff.....**7**

Diagnosing and treating your patients when they **need it most**

As urgent cares continue to grow in popularity, patient volume is rising, with an estimated 8.5 million new patients going to urgent care facilities in 2021². From wounds and lacerations, allergic reactions, ear and eye infections, sprains and broken bones to common colds and viruses, urgent care facilities cover a broad range of conditions. **Providing same-day access** to a diverse patient population means you get them care sooner.

Your urgent care needs the staffing, skills and products to manage increasing patient volumes while also maintaining a high level of quality of care. Being able to provide fast service, an accurate diagnosis and treatment plan is the key to having a positive patient experience that strengthens your reputation and leads to advocacy of your urgent care center within the community.

You rely on having the equipment and supplies to efficiently and accurately manage a diverse range of clinical conditions. **McKesson is here to help** with what you need to diagnose and treat your patients. We have the products, expertise, services and technologies that can help you meet the challenges you face every day.

- **Comprehensive portfolio** of medical and POC lab testing equipment and supplies
- **Extensive range** of pharmaceuticals and vaccines
- **Fast and flexible delivery** from 40 nationwide distribution centers
- **Digital and technology solutions** for order and inventory management
- **Support** from industry-leading experts

**Suturing
and wound
treatment**



**Pharmaceuticals
and vaccines**



**Orthopedic
supports
and splints**



**Infection
prevention
and PPE**



**Talk to your Account
Manager to learn
about all of our
products and solutions**

Point-of-care testing to help you provide **better care quickly**

Every day you provide care when it can't wait. Being equipped with the right point-of-care lab testing solutions is what you need to have – and that's something thousands of urgent care centers count on McKesson for each and every day.

Point-of-care testing and lab solutions

Patients rely on quick, accurate testing for common ailments, particularly respiratory testing for flu, COVID-19, strep and RSV. McKesson offers those testing solutions as well as a full suite of products to support your on-site lab capabilities. That includes testing for cardiac markers, hematology, urinary tract infections, sexually transmitted infections, drug screening and more.

McKesson's comprehensive menu of lab solutions and point-of-care testing products helps support you in staying on top of the most common health challenges patients face. **We offer:**



Laboratory services

Enjoy improved patient care, quicker treatment plans and better patient outcomes while helping to enhance revenue opportunity and contributing to higher patient satisfaction rates and retention



[Learn more](#)

Lab consulting

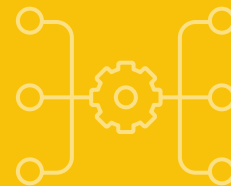
Do more with your lab with setup, consulting and compliance training powered by a team of Lab Equipment Specialists and experts from our MedSol consulting team



[Learn more](#)

Lab results connected to your EHR

Ensure the right data gets to the right place, at the right time with a single powerful interface



[Learn more](#)

Check out our lab resources at

mms.mckesson.com/resources/managing-my-lab

Medical surgical equipment and supplies

Our industry-leading portfolio provides the convenience of a one-stop shop for medical supplies, pharmaceuticals, laboratory, equipment and more.

We distribute more pharmaceutical products to alternate care settings than any other distributor. With every order, you can count on choice, reliable distribution, smart solutions and a team of experts at your side.



Medical supplies

Lab equipment

Medical Equipment



Patient assessment and monitoring



Exam tables and furnishings



Needles, syringes and sharps containers



IV therapy



Wound closure



Instruments



Orthopedics, splints and supports

Pharmaceuticals

Vaccines



Pharmaceuticals



Vaccines



Flu vaccine

See more products for urgent care at mms.mckesson.com/shop-products

Solutions for supply chain management

McKesson goes beyond stocking and delivering the products you need. Our easy to use ordering and inventory management solutions help you better control spend while also being more efficient.

Get back to what matters most with solutions designed for you.

Order and supply management

Get email notifications on order status, customized reporting on your expenses, budget and formularies management and much more with McKesson SupplyManagerSM

[Learn more](#)



Paperless invoicing

[Learn more](#)

Maximize your paperless billing process with our Okay to Pay system



Delivery and distribution services

With 40 nationwide distribution centers and our own fleet of delivery vehicles, you can count on us to provide the products you need, when you need them

[Learn more](#)

Inventory management

Make sure you never run out of the products you need most with McKesson Inventory Manager

[Learn more](#)



Standardization and formulary management

Expertise to help streamline your operations and keep costs in check

Browse our library of urgent care articles at

mms.mckesson.com/resources/urgent-care-center

Financial and business performance support

As your urgent care center grows, maintaining clinical excellence while increasing financial and operational performance has never mattered more. From technology and financing specialists to new equipment installs and customer onboarding, we have the expertise to help you expand and grow.



Leasing and financing services

Upgrade equipment or expand your service offerings with McKesson Capital

[Learn more](#)



Technology consultants

Our team of experienced supply chain experts can help you develop efficient and cost-effective ways to manage your supply ordering and inventory management

[Learn more](#)



Data analytics tools

Get data-driven insights to help make better business decisions with McKesson Business Analytics (MBA), our interactive business analytics dashboard

[Learn more](#)



New customer onboarding

Our implementation team can help you manage acquisitions and mergers as well as new site openings



Clinic setup services

Designed to help meet your timelines while minimizing disruption in your facility, our clinic setup services get your new center operational in less time so you can stay focused on what matters most

[Learn more](#)



Lab implementation



Our Laboratory Implementation Team helps with initial lab setup and implementation, verifying hazard protocols, validating and testing equipment and more

[Learn more](#)

Billing and revenue cycle

Looking for help with billing and revenue cycle management? With Corosis Health, we can help.

[Learn more](#)



See more products for urgent care at

mms.mckesson.com/shop-products

Programs that support you and your team

Urgent care centers are recognized not only for their accessibility and convenience but for their clinical excellence across a broad range of health care services. Ensure your clinical and administrative staff have all the tools they need to deliver the best possible care. McKesson goes beyond the box with services and support you can count on. From resources to help with flu and other seasonal respiratory outbreaks to help managing best practices and staff training, we deliver.

Infection prevention by UPrevent™

A single source for building and enhancing your infection prevention program



[Learn more](#)

Antibiotic stewardship

A comprehensive solution for antibiotic stewardship designed to improve patient safety and conserve antibiotics in all communities nationwide

[Learn more](#)

Flu vaccines and treatment – McKesson FluWise®

Everything you need to help prevent, diagnose and treat influenza and influenza-related illnesses



[Learn more](#)



MedTrainer®

An easy-to-use learning management system for compliance training, credentialing and accreditation

[Learn more](#)

Pandemic-ready support

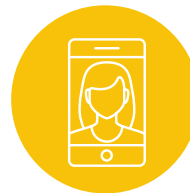
A comprehensive selection of resources to help you navigate the COVID-19 pandemic

[Learn more](#)

Emergency planning and preparedness

Be ready for anything. Whether you want to enhance your current disaster preparedness plan or build one from scratch, our team of experienced professionals can help

[Learn more](#)



Telehealth and virtual care

Provide care, perform exams and stay connected to your patients with telehealth and virtual care

[Learn more](#)

See more resources for improving efficiency at

mms.mckesson.com/resources/improving-operational-efficiency

McKesson Medical-Surgical
9954 Mayland Drive
Richmond, VA 23233

mms.mckesson.com

Customer Service: **855.571.2100**

1 - Source: IBISWorld Industry Report OD5458

2 - <https://www.experityhealth.com/research/urgent-care-visit-volume-trends/thank-you/>

The information contained in this document, including any references to financing rates, lease terms or other lease financing information, was collected from various finance company sources. All financing claims and/or leasing specifications and terms are those of various financing companies, not McKesson Medical-Surgical or its affiliates ("McKesson") and have not been independently verified by McKesson. McKesson is not responsible for errors or omissions in the information provided. Due to potential changes to these financial products, information listed in this document is subject to change without notice. This information, including any examples provided, is placed solely for your convenience in assessing potential financing options, and McKesson disclaims all responsibility for its completeness and accuracy, whether or not the inaccuracy or incompleteness is due to fault or error by McKesson. You should consult your financial and legal professionals before making any final decisions on potential financing arrangements. The product information contained in this document, including the product images and additional product materials, was collected from various supplier sources. All product claims and specifications are those of the product suppliers and have not been independently verified by McKesson Medical-Surgical or its affiliates ("McKesson"). McKesson is not responsible for errors or omissions in the product information. The properties of a product may change or be inaccurate following the posting or printing of the product information in the document, either in the print or online version. Caution should be exercised when using or purchasing any products from McKesson's online or print documents by closely examining the product packaging and the labeling prior to use. Due to product changes, information listed in this document is subject to change without notice. This information is placed solely for your convenience in ordering and McKesson disclaims all responsibility for its completeness and accuracy, whether or not the inaccuracy or incompleteness is due to fault or error by McKesson.

All trademarks and registered trademarks are the property of their respective owners. © 2022 McKesson Medical-Surgical Inc. 2022_2029794