Providing Ease and Comfort to Your Patients
Why is the urology category important?

$145 million category within the Home Care segment

14% growth (over previous year)

$600 million across all segments

Source: HIDA Home Care reports, 2017 and 2018; GHX reporting 2019

Why McKesson?

Every day, you face multiple challenges when it comes to running a Home Medical Equipment business. McKesson Medical-Surgical is here to help. At McKesson, our focus is always on your success and meeting your patients’ needs. That’s why our expert team can help to make sure you have the right products, right when you need them.
McKesson supports the health of your business by offering:

**More products, more choice**  
Quality and selection with more national brands from a single source

**Distribution you can count on**  
Reliable and flexible delivery options including patient home delivery

**Solutions to enhance your business**  
Automated ordering solutions and resources to achieve seamless billing and reimbursements

**Resources to support care**  
Expertise, support and clinical resources to help you manage and improve patient outcomes

**Advocating for business health**  
Standing against sole sourcing to support growth and stability of the HME industry

**Alliances for your success**  
Industry relationships with AAHomecare, The VGM Group and Brightree® to help streamline your business

**99% fill rate**  
We take pride in ensuring the right products get to you and your patients
An introduction to urinary catheters

A urinary catheter is a hollow, flexible tube that collects urine from the bladder, leading to a drainage bag.

### Common Reasons for Catheter Usage

- Diagnosis of urinary incontinence or urinary retention
- For a brief time following major surgery
- After diabetes complications
- Spinal injury
- After prostate surgeries
- Conditions like a stroke or multiple sclerosis

### Catheter Types

- Foley
- External
- Intermittent

<table>
<thead>
<tr>
<th>Foley HCPCS Codes</th>
<th>Intermittent HCPCS Codes</th>
<th>External HCPCS Codes</th>
</tr>
</thead>
<tbody>
<tr>
<td>A4311-A4316</td>
<td>A4351 – Intermittent straight tip with or without coating</td>
<td>A4326 – Male external catheter with collection chamber</td>
</tr>
<tr>
<td>A4338 – Indwelling catheter with two-way latex with coating (silicone, silicone elastomer, hydrophilic, etc.)</td>
<td>A4352 – Intermittent Coudé tip with or without coating</td>
<td>A4349 – Male external catheter</td>
</tr>
<tr>
<td>A4340 – Indwelling catheter, specialty type (Coudé, mushroom, wing, etc.)</td>
<td>A4353 – Intermittent with insertion supplies (this could be a closed system, introducer tip, etc.)</td>
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<tr>
<td>A4344 – Indwelling catheter, two-way all silicone</td>
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<tr>
<td>A4346 – Indwelling three-way (continuous irrigation)</td>
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</tbody>
</table>

### Foley HCPCS Codes

- A4351: Straight Tip
- A4352: Coudé Tip
- A4353: Introducer Tip
French Catheter Sizing

<table>
<thead>
<tr>
<th>Fr</th>
<th>6</th>
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<td>.105</td>
<td>.118</td>
<td>.131</td>
<td>.144</td>
<td>.158</td>
<td>.17</td>
<td>.184</td>
<td>.197</td>
<td>.21</td>
<td>.223</td>
<td>.236</td>
<td>.249</td>
<td>.263</td>
<td>.288</td>
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</tr>
</tbody>
</table>

Catheter Sizing Continuum

- **PEDIATRIC 6-10**
- **WOMEN 12-16**
- **MEN 14-22**

14 French is the most common size.

Actual Size

Catheter sizes measured in French scale

An introduction to urinary catheters (continued)
With the support of McKesson, its products, and hands-on help, you can be confident in selecting durable medical equipment from McKesson Brands. We combine the quality of leading manufacturers, with a fast, nationwide distribution network to help you run a smoother, more efficient business. McKesson Brands delivers a HME portfolio you can be proud to offer your patients and customers.

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
</tr>
</thead>
</table>
| **McKesson Intermittent Catheter, Uncoated PVC** | • Designed for quick and easy self-catheterization  
• Polished eyes are staggered for maximum urine flow  
• Color-coded funnel end for quick identification and ease of handling  
• Not made with DEHP, DINP, BPA, or natural rubber latex  
• Single use only  
• Available in Straight or Coudé tip  
• Sizes ranging from 10FR to 18FR  
MFR #: Straight tip, female, 6” length, 14 French: 16-F614  
Luer, female, 6” length, 14 French: 16-F614L  
Straight tip, male/unisex, 16” length, 14 French: 16-M1614  
Coudé tip, male/unisex, 16” length, 14 French: 16-M1614C  
*Other sizes available |

| **McKesson Intermittent Catheter, Hydrophilic** | • Designed for quick and easy self-catheterization  
• Polished eyes are staggered for maximum urine flow  
• Color-coded funnel end for quick identification and ease of handling  
• Not made with DEHP, DINP, BPA or natural rubber latex  
• Single use only  
• Available in Straight or Coudé tip  
• Sizes ranging from 10FR to 18FR  
MFR #: Straight tip, female, 6” length, 14 French: 16-FH614  
Straight tip, male/unisex, 16” length, 14 French: 16-MH1614  
Coudé tip, male/unisex, 16” length, 14 French: 16-M1614C  
*Other sizes available |
Coloplast creates products and services to help individuals better manage their bladder and bowel routines. With SpeediCath®, Coloplast developed the world’s first instantly ready-to-use hydrophilic-coated intermittent catheters, which require no additional waiting time, water or lubrication. The SpeediCath range of catheters includes compact options designed for discretion. Not made with natural rubber latex, DEHP- and phthalate-free.

<table>
<thead>
<tr>
<th>Item</th>
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<tbody>
<tr>
<td><strong>SpeediCath® Flex Coudé Pro</strong></td>
<td>• Designed for use in difficult male anatomies</td>
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<td>• Flexible, curved tip that bends to follow the curves of the urethra</td>
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<td>• Discreet standard length catheter packaged in a compact size</td>
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<td>• Hygienic with a protective dry sleeve and soft-squeeze grip</td>
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<tr>
<td>MFR #: Male, 16” length, 14 French: 20014</td>
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<tr>
<td>*Other sizes available</td>
<td></td>
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</tbody>
</table>

| **SpeediCath® Compact Male with SpeediBag®** | • A revolution in catheter design and less than half the size of a standard catheter |
|                                             | • Telescoping mechanism allows expansion from its small modest tube into a full-length intermittent catheter for men |
|                                             | • A 750 mL SpeediBag is included                                             |
|                                             | • The most compact set solution on the market                                |
| MFR #: Telescoping tip, male, 13.2” length, 12 French: 28702                 |                                                                             |

| **SpeediCath® Compact Set**                | • Instantly ready-to-use hydrophilic-coated intermittent catheter in a compact design with an integrated bag |
|                                           | • Provides ease of use and discretion                                       |
|                                           | • Available for both males and females                                      |
|                                           | • The most compact set solution on the market                               |
| MFR #: Telescoping tip, female, 3.5” length, 12 French: 28522                 |                                                                             |
| Telescoping tip, male, 16” length, 12 French: 28422                           |                                                                             |
| *Other sizes available                     |                                                                             |

<p>| <strong>SpeediCath® Compact Plus Female</strong>        | • Offers the benefits of SpeediCath ready-to-use hydrophilic-coated intermittent catheters in a small, discreet package |
|                                           | • 2.75” length matches the length of the female urethra                     |
|                                           | • Compact Plus offers 0.75” additional length for those who require a longer catheter |
| MFR #: Straight tip, female, 2.75” length, 14 French: 28584                   |                                                                             |
| *Other sizes available                     |                                                                             |</p>
<table>
<thead>
<tr>
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</table>
| **Hydrophilic Cure Catheter®** | • Smooth polished eyelets for increased comfort  
• Straight tip available in French sizes 12-16  
• Coudé tip available in French sizes 12-18  
• Hydrophilic coating for quick lubrication  
• Purified water packet for easy, mess-free/stain-free hydration  
• Textured advancer/gripper for clean, easy catheter insertion  
MFR #: Coudé tip, male, 16” length, 14 French: HM14C  
Straight tip, male, 16” length, 14 French: HM14  
Straight tip, male, 16” length, 14 French with insertion supplies: HM14UK  
*Other sizes available |
| **Cure Ultra® for Men & Women** | • Smooth polished eyelets on the pre-lubricated straight catheter tip increase comfort  
• NO DRIP: CoverAll™ application technology provides even distribution of lubricant over the catheter as it is removed from the package  
• Gripper assists with insertion  
• A unique, ‘No Roll’ connector/funnel end helps increase confidence when draining  
• Will not kink if you bend it  
• The small, flexible package features an easy tear top and enables disposal of minimal material  
MFR #: Straight tip, female, 6” length, 14 French: ULTRA 14  
Straight tip, male, 16” length, 14 French: ULTRA M14  
Coudé tip, male, 16” length, 14 French: ULTRA M14C  
*Other sizes available |
| **Cure Twist® for Women** | • The sterile, single use, intermittent catheter is similar to the design of small cosmetics, and is preferred by women who value discretion and convenience  
• Features an easy, twist open top and polished eyelets on a pre-lubricated straight tip that allows for ‘No Drip/No Mess’ cathing.  
MFR #: Straight tip, female, 6” length, 14 French: T14  
Straight tip, female, 6” length, 14 French, kit, without balloon: T14K  
*Other sizes available |
| **Cure Catheter® Closed System** | • Features polished eyelets on a pre-lubricated straight or Coudé catheter tip with integrated 1500mL collection bag  
• It is offered as a single catheter or in a kit configuration  
• Straight tip available in French sizes 8-16  
• Coudé tip available in French size 14  
Kit Includes: The Cure Catheter, a nonstaining BZK wipe, three (3) providone-iodine swabsticks, one pair of ambidextrous gloves, a sterile wipe, and underpad  
MFR #: Catheter insertion tray (without catheter and balloon): K1  
Straight tip, without balloon, 14 French, tray without accessories: CB14  
Straight tip, without balloon, 14 French, tray with accessories: CS14  
Coudé tip, 16” length, 14 French, tray without accessories: CS14C  
*Other sizes available |
<table>
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<tr>
<th>Item</th>
<th>Description</th>
<th>MFR #</th>
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</table>
| **Magic3 Go**            | • 100% silicone intermittent catheter  
  • Three-layered silicone catheter with an ultra-soft outer layer designed to help maximize comfort, firm middle layer for easy handling, and pliable innermost layer for easy navigation  
  • Comfort-designed tapered tip with four comfort-sized drainage eyes  
  • Discreet and compact consumer package that is easy to carry, easy to open, and easy to use right out of the package without the need to add water or lubricant | Straight tip, female, 6” length, 14 French: 51814  
  Straight tip, male, 16” length, 14 French: 53814G  
  Coudé tip, male, 16” length, 14 French: 50814G  
  *Other sizes available |
| **Clean-Cath**           | • Finger grips for ease of use  
  • Flexible funnel  
  • Not made with natural rubber latex  
  • Individually packaged in easy to open peel-strip package  
  • Smooth round tip for easy insertion  
  • Olive Coudé tip helpful for patients with insertion difficulties | Straight tip, female, 6” length, 14 French: 420714  
  Straight tip, 16” length, 14 French: 421714  
  Coudé tip, 16” length, 14 French: 423714  
  *Other sizes available |
| **Touchless Plus Kit**   | • Pre-lubricated vinyl catheter with finger guide  
  • 1100mL collection bag with built-in sample/drainage port  
  • The catheter cap has pull ring for easy removal - especially for people with limited dexterity  
  • Accessory codes include latex-free exam gloves, povidone-iodine swabs, and underpad | Straight tip, 16” length, 14 French, closed system kit: 4A5144  
  Straight tip, 16” length, 14 French, kit without accessories: 4A6144  
  Coudé tip, 14 French, closed system kit: 4A7114  
  Unisex, 14 French, closed system kit: 4A8114  
  *Other sizes available |
| **Spirit – Male External Catheter** | • First and only self-adhering male sheath to combine the excellent moisture-wicking properties of a hydrocolloid adhesive with the exceptional breathability of silicone  
  • Hydrocolloid adhesive wicks away moisture to help protect skin integrity, minimize skin maceration and maintain adhesion  
  • Made with 100% silicone | Spirit 1, 32 MM diameter, intermediate size, self adhesive seal, 100 per case: 35103  
  Spirit 1, 32 MM diameter, intermediate size, self adhesive seal, 30 per case: 35303  
  Spirit 2, 32 MM diameter, intermediate size, self adhesive seal, 100 per case: 37103  
  Spirit 3, 32 MM diameter, intermediate size, self adhesive seal, 100 per case: 39103  
  *Other sizes and quantity options available |
Hollister Incorporated is an independent, employee-owned company that develops, manufactures, and markets products for ostomy care, continence care and critical care. Hollister Incorporated has been serving healthcare professionals and consumers for more than 95 years and is committed to making life more rewarding and dignified for people who use its products and services.

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| **VaPro™ No Touch Intermittent Catheter** | • Hydrophilic intermittent catheter provides 100% no touch protection  
• The protective tip helps shield the sterile catheter during insertion from bacteria located within the first 15 mm of the distal urethra  
• Protective sleeve allows the catheter to be gripped anywhere and provides a barrier to the catheter to help keep germs away  
• Coudé tip option available in select sizes  
• VaPro™ Plus and VaPro™ Plus Pocket catheters have an integrated 1000mL collection bag with anti-reflux valve to prevent backflow of urine  
• Offered in pocket-size packaging for easy transportation and discreet out of home usage  
MFR #: Coudé tip, male, 16” length, 14 French: 73144  
Straight tip, female, 8” length, 14 French: 74142  
Straight tip, male, 16” length, 14 French: 74144  
Straight tip, female, 8” length, 14 French, pocket-size: 71142-30  
Straight tip, male, 16” length, 14 French, pocket-size: 71144-30  
*Other sizes available |

| **Onli™ Intermittent Catheter** | • Hydrophilic intermittent catheter provides easy touch-free Insertion  
• Ergonomic gripper on the 16” catheter slides along the catheter to offer more control  
• Pre-hydrated and ready to use  
MFR #: Straight tip, female, 7” length, 14 French: 82141-30  
Straight tip, male, 16” length, 14 French: 82144-30  
*Other sizes available |
Wellspect is a leading provider of continence care products and services, including the LoFric® brand. Building on over 30 years of life-improving performance and dependability, we are committed to making a difference now and for generations to come.

<table>
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<tbody>
<tr>
<td><strong>LoFric® Hydro-Kit™</strong></td>
<td>• A complete all-in-one catheter kit. It includes the catheter, a sterile salt solution sachet and an integrated urine collection bag</td>
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<td></td>
<td>• The loops allow for easy opening and textured insertion grip for better handling and non-touch technique</td>
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<td>MFR #: Closed system, male, 16” length, 14 French: 4201440</td>
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<tr>
<td></td>
<td>Straight tip, closed system, female, 8” length, 14 French: 4231440</td>
</tr>
<tr>
<td></td>
<td>Coudé tip, closed system, 16” length, 14 French: 4251440</td>
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<td>*Other sizes available</td>
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</table>

| **LoFric® Origo™**     | • Designed to provide safe, hygienic and convenient catheterization        |
|                       | • Foldable to pocket size, discreet and easy-to-use. The adjustable insertion grip allows non-touch technique offering the user a safe catheterization experience, while ensuring comfort, control, and discretion in a clever packaging. |
|                       | MFR #: Nelaton tip, male, 16” length, 14 French: 4431440                   |
|                       | Coudé tip, unisex, 16” length, 14 French: 4441440                         |
|                       | *Other sizes available                                                      |
Medical Technologies of Georgia (MTG) is wholly devoted to improving the quality of life for anyone using intermittent catheterization. At MTG, it’s our goal to make self-catheterization of the bladder possible for anyone regardless of gender, disease, or disability.

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| **EZ-Advancer® Urinary Catheters** | • Closed system designed to help reduce the risk of urinary tract infection recurrence  
• Mini-Pak version fits in a pocket or purse and includes privacy bag for discreet disposal  
MFR #: Straight tip, closed system, 16” length, 14 French: 30114  
16” length, 14 French, kit: 32114  
Straight tip, 16” length, 14 French, kit: 32214  
16” length, 14 French, kit: 42114  
*Other sizes available |
| **EZ-Gripper® Urinary Catheters** | • Patented gripper handle outside the bag allows for easy advancement  
• Closed system designed to help reduce the risk of urinary tract infection recurrence  
MFR #: 16” length, 14 French, kit: 52114  
*Other sizes available |
About Foley Catheters

What is a Foley Catheter?
A Foley is a catheter with two channels and one tube. The first channel drains urine into a collection bag, while the other channel has a valve on the outside end and connects to a balloon at the inside tip. The balloon is inflated with sterile water when it lies inside the bladder to stop it from slipping out.

A Foley catheter is meant to be in place for no longer than three months. Traditional straight catheters are inserted once and discarded when the bladder has been emptied.

How to care for a Foley Catheter
- Once the Foley is in place, patients should use caution when walking to ensure the tubing doesn’t come out.
- Removing a Foley without deflating the balloon is painful and can damage the urethra.
- To prevent urinary tract infections, strong hygiene protocol should be in place. The tube that touches the body should be cleaned during a bath.
- If the tubing becomes dirty, designated cleansers should be used.

Diagram of Foley Catheter

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<tr>
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<tr>
<td><strong>McKesson Urinary Drain Bag with cover</strong></td>
<td>• Anti-reflux valve, 2000mL</td>
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<tr>
<td></td>
<td>• All-in-one drainage system for convenient application</td>
</tr>
<tr>
<td></td>
<td>• Bag shape designed to discreetly fit neatly inside and conceal both sides of bag, allowing greater patient privacy and discretion</td>
</tr>
<tr>
<td>MFR #: 16-2880C</td>
<td>HCPCS: A4358</td>
</tr>
<tr>
<td><strong>McKesson Catheter Securement Device</strong></td>
<td>• Adhesive securement device with tab, 2 ½”</td>
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<td>• Designed to comfortably secure the catheter, helping to reduce bladder neck irritation, urethral trauma and accidental catheter removal</td>
</tr>
<tr>
<td></td>
<td>• May comfortably remain in place for 3-5 days without altering skin integrity</td>
</tr>
<tr>
<td>MFR #: 172-5445-9</td>
<td>HCPCS: A4334</td>
</tr>
<tr>
<td><strong>McKesson Urinary Leg Bag</strong></td>
<td>• Anti-reflux valve, 1000mL vinyl</td>
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<td>• Flexible, adjustable, pre-attached straps hold the bag in place</td>
</tr>
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<td></td>
<td>• Twist valve for easy emptying with low risk of spillage</td>
</tr>
<tr>
<td>MFR #: 4605</td>
<td>HCPCS: A4358</td>
</tr>
<tr>
<td><strong>Belly Bag®</strong></td>
<td>• Bag is worn under the clothing where a soft backing provides a comfortable fit</td>
</tr>
<tr>
<td></td>
<td>• Users can easily sleep with the bag in place, worn 24 hours a day</td>
</tr>
<tr>
<td>MFR #: B1000, B1000CT, B1000P</td>
<td>HCPCS: A4358</td>
</tr>
</tbody>
</table>
Patients who require catheters may also need accessories such as surgical lubricant. Below is a list of suggested accessories for catheter patients.

<table>
<thead>
<tr>
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</table>
| **Surgilube® sterile surgical lubricant**                            | • Assists with insertion of catheters and other surgical instruments  
• Latex, carbomer, paraben and Glycerin-free  
• Water-soluble, BPOC-compliant with a premium viscosity  
• Non-staining, instrument-friendly and made in the USA  
• Additional benefits include antimicrobial and bacteriostatic  
• Available in various multi-use and single-use package sizes          |
|                                                                      | MFR #: 281020537  
HCPCS: A4332                                                                                                               |
| **McKesson Brands lubricant jelly, 4 oz sterile tube**               | • Non-irritating, non-sensitizing and unscented lubricant  
• Non-staining, oil-free and water-based formula allows convenient, no-mess application and rinses off with water for quick easy clean-up  
• Widely used during routine medical procedures, such as catheter insertions |
|                                                                      | MFR #: 16-8919  
HCPCS: A4332                                                                                                               |
| **McKesson Brands Leg Strap**                                        | • Reduces catheter pull-through by securing tubing  
• Dual-locking tabs, 2 X 24 inch length  
• Stretch material is gentle on skin, eliminating the risk of irritation and potential infections caused by skin tears from tape  
• Hook and loop closure  
• Nonsterile                                                                                                                  |
|                                                                      | MFR #: MCKFOL  
HCPCS: A4334                                                                                                               |
Infection Prevention

The most common infection associated with catheter use is called a catheter-associated urinary tract infection (CAUTI). CAUTIs can happen when bacteria enters your urinary tract from a catheter. The longer a catheter is in place, the greater risk of developing a CAUTI.

**Common causes of CAUTIs:**
- Catheter may have bacteria on it when its placed
- The drainage bag may not be emptied frequently enough
- Bacteria from a bowel movement may get on catheter
- Urine in the catheter bag may flow backward and into the bladder
- The catheter may not be cleaned regularly

**Tips to prevent CAUTIs:**
- Clean around the catheter each day, including your skin
- Keep the drainage bag below your bladder
- Empty the drainage bag several times each day
- Make sure the catheter tube doesn't kink
- Wash your hands before and after touching the catheter or drainage bag
- Change the Foley catheter at a minimum once every three months

**Products that aid in catheter infection prevention**

<table>
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<tr>
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<th>Description</th>
<th>MFR #:</th>
</tr>
</thead>
</table>
| **Theraworx Specialty Care Pack** | • Specialty Care 2 Pack Cloth designed to support infection control and protocols and UTI prevention patented protocol  
• Allows you to clean, restore and protect in one step | SCP-8802 |
|                               | * Non-reimbursable item                                                                              |        |
| **Theraworx Protect Foam**    | • Foam application designed to support infection control and protocols; indwelling invasive devices, hand hygiene enhancement, and UTI prevention patented protocol  
• Allows you to clean, restore and support the skin in one step | HXC-02Z, HXC-04Z, HXC-08Z |
|                               | * Non-reimbursable item                                                                              |        |
| **Theraworx Protect Spray**   | • Metered dose spray application is designed to support Foley catheters, hand hygiene, and UTI prevention patented protocol  
• Allows you to clean, restore and support the skin in one step | HXS-02Z, HXC-08SP |
|                               | * Non-reimbursable item                                                                              |        |